Total reach & Audience breakdown percentage

Industry	Audience count	%Audience
Accounting	492,201	0.72%
Advertising, Marketing, PR	856,256	1.26%
Aerospace, Defense	773,498	1.14%
Architecture, Engineering, Construction	2,235,465	3.29%
Automotive, Transportation	1,363,843	2.01%
Business Services, Consulting	8,226,145	12.11%
Agriculture, Farming	1,397,441	2.06%
Consumer Goods, Services	1,591,757	2.34%
Education, Training	4,323,968	6.37%
Energy (Oil, Gas, Coal, Renewable), Utilities	1,010,833	1.49%
Financial Services, Banking	5,119,401	7.54%
Food, Beverage	941,981	1.39%
Government	2,812,502	4.14%
Healthcare, Medical	6,925,283	10.20%
Insurance	1,048,525	1.54%
Legal, Law Firms	730,003	1.08%
Managed Service Providers (MSPs), Value-Add Resellers (VARS)	ded _{2,352,568}	3.46%
Manufacturing, Materials	2,347,435	3.46%
Media, Entertainment	1,000,972	1.47%
Non-Profits, Organizations, Associations	3,618,932	5.33%
Other	854,774	1.26%
Pharmaceutical, Biotech	927,202	1.37%
Publishing	177,145	0.26%
Recreation, Hospitality	1,112,269	6/8 1.64%
Retail, Ecommerce	4,232,115	6.23%
Semiconductors	183,938	0.27%
Staffing, HR Services	491,915	0.72%
Technology - Consulting, Service Providers	2,431,085	3.58%
Technology - Hardware	860,683	1.27%
Technology-Internet	690,785	1.02%
Technology-Software	2,606,639	3.84%
Telecommunications	3,201,422	
Travel	278,541	4.71%
Wholesale, Warehousing, Distribution	·	0.41%
wholesale, warehoushig, Distribution	687,351	1.01%

Total: 67,904,873 100.00%

Job Function	Audience count	% Audience
Information Technology	7,459,836	19.50%
Marketing, Sales	4,408,299	11.52%
Administrative	3,907,681	10.21%
Finance	3,207,487	8.38%
C-Suite, Executives	2,375,346	6.21%
Operations	2,196,129	5.74%
Medical, Scientific	2,075,075	5.42%
Research, Development	2,044,490	5.34%
Education, Training, Professional Services	2,036,983	5.32%
Customer Experience	1,950,553	5.10%
Human Resources, Talent	1,336,630	3.49%
Applications, Software, DevOps		
Project Management	1,198,943	3.13%
Legal, Compliance	763,642	2.00%
	749,674	1.96%
Accounting	531,236	1.39%
Purchasing, Planning, Procurement	529,369	1.38%
Public Relations	513,889	1.34%
Supply Chain, Logistics	228,612	0.60%
Media, Advertising	556,810	1.46%
Student, Retired, Other	189,190	0.49%
Total	38,259,874	100.00%
Job level	Audience count	% Audience
Staff/ Associate / Analyst/Admin / Other	15,982,044	41.77%
Manager	12,862,102	33.62%
Director	5,713,229	14.93%
Vice President/ EVP	2,245,932	5.87%
C-Level/Executive Management	1,456,567	3.81%
Total	38,259,874	100.00%
Company size (Revenue)	Audience count	% Audience
< \$1 Million	2,681,506	6.46%
\$1 Million \$9 Million	6,337,606	15.26%
\$10 Million \$99 Million	11,158,846	26.86%
\$100 Million - \$499 Million	6,324,272	15.22%
\$500 Million - \$999 Million	2,485,597	5.98%
\$1+ Billion Annual Revenue	12,553,222	30.22%
Total	41,541,049	100.00%
Company size (Employees)	Audience count	% Audience
1 to 9	1,854,696	4.46%
10 to 49	4,403,689	10.60%
50 to 99	1,087,632	2.62%
100 to 249	4,704,403	11.32%
250 to 499	3,443,723	8.29%
500 to 999	3,135,336	7.55%
1000 to 4999	8,722,267	21.00%
5000 to 9999	2,303,061	5.54%
10,000+ Employees	11,886,242	28.61%

41,541,049

100.00%

Total





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